## INTRINSIC

## Sales Terms

Standard Lead Times 2 days ARO from stock, 6-7 weeks ARO build to order

Minimum Order We will sell any quantity of parts, but we increase the unit price as quantities go down

to cover our fixed order processing costs.

Quote Conditions Price and lead times quoted are valid for 30 days, subject to product availability. To

clarify, we do not put a hold on product inventory for 30 days when we make a quote. If another customer subsequently places an order for the same parts, the inventory will be sold to them. The next orders placed will face a longer lead time as we make new

parts. Quotes are based on delivery EXW or FOB / FCA our dock.

Scheduled Releases Orders may be scheduled for multiple releases over a time period up to twelve months.

Standard pricing is modified based on the number of releases and the time period.

Test Reports Test reports are available at extra charge. Please notify us when requesting a quote so

we can define the report and quote its cost.

Order Acceptance Orders will be accepted after review of a hard copy received by mail or email. We

accept credit card orders. For these, please communicate part numbers, quantities

and delivery address by email to avoid mistakes.

Packaging Parts with outside diameters less than 2 inches are packaged in plastic tubes.

Depending on the part size, the quantity per tube is 25, 50 or 100. These tubes are placed in a plastic bag with the label described below. Larger parts are packed in cardboard boxes. Individual bag & tag is available at extra cost. The final overpack will

Intrinsic Devices Inc.

San Francisco, CA, USA Cage Code 08CE6

be a three ply corrugated fiberboard box.

Labeling Product containers are marked with:

Customer Part Number (if any)
Intrinsic Product Description

Quantity

Intrinsic Manufacturing Order Number

Packing Date

Special Containers Reusable shipping crates, dewars and parts canisters used for cryogenic shipments

are property of Intrinsic Devices and must be returned freight prepaid. Dewars held

more than 30 days are subject to demurrage charges of \$2.50 per day.

Domestic Shipments All domestic shipments should be made by one or two day service. This avoids the

potential for high temperature exposure during ground shipment. Unless instructed otherwise, we ship UPS Blue, insured, with the costs prepaid and added to the invoice.

Again, shipment terms are FOB source.

Foreign Shipments If you provide your account number, we can arrange shipments for you via FedEx or

UPS. (Delivery Incoterms FCA Source) Please specify if we should declare value for insurance on the shipment. For other carriers, we will send you the invoice and package dimensions when the shipment is ready so you can arrange pickup by your

carrier. (Delivery Incoterms EXW) For explanation of the terms, see:

https://en.wikipedia.org/wiki/Incoterms

Payment Terms 30 days net with satisfactory credit history, payable in US dollars by US bank check or

wire transfer. There is no discount for early payment. We accept credit cards for initial

Intrinsic Devices, Inc.
2353 Third Street
San Francisco, CA 94107-3108
tel: 415) 252-5902 fax: 415) 252-1624

https://www.intrinsicdevices.com/

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orders from U.S. customers. These are processed through Square Capital's secure

online portal.

Shipment Hold We reserve the right to hold scheduled shipments when payments on outstanding

invoices become overdue.

Order Cancellation If parts are being built to order for a specific Buyer, that buyer is obligated to pay up to

the full order price on canceled orders to the extent that Intrinsic has incurred

manufacturing cost prior to cancellation.

Return Policy Parts built-to-order are generally not returnable. On parts we routinely produce in

volume, we can accept returns, but only when lot traceability can be positively established. We must be able to independently verify the lot numbers of the parts based on an examination of packaging, labeling, shipment history, and physical examination of the parts. Please contact us prior to making a return so we can provide a Return Authorization number and offer a buy back price. Once we receive the parts and inspect them, we will notify you how many of the parts we were able to accept.

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